

# 

Building community and strengthening democracy by serving an active, thoughtful readership at the local level — where the impact of citizen action is greatest.

# Mountain Xpress has Reach!

### 650+ LOCATIONS • 8 COUNTIES

Arden Asheville Balsam **Black Mountain** Brevard Burnsville Candler Canton Clyde Cullowhee Etowah **Fairview** Flat Rock Fletcher Hendersonville Horse Shoe Leicester Maggie Valley Marshall Mars Hill Naples Pisgah Forest Saluda Swannanoa Svlva Waynesville Weaverville Webster





AVERAGE AUDITED
NET CIRCULATION: 20,000+

Buy with confidence.
We're verified!

CIRCULATION
VERIFICATION
COUNCIL

We proudly display the Circulation Verification Council Logo to signify that the circulation that we present to advertisers is accurate and verifiable by a reliable third-party source.

# 48,000 Weekly Readers

DEMOGRAPHIC PROFILE\*

## **AGE**

18-24: 10%

25-34: 15%

35-44: 15%

45-54: 17%

55-64: 19%

65+: 24%

# **GENDER**

Male: 48%

Female: 52%

# **EDUCATION**

64% college educated

INCOME (HOUSEHOLD)

48% \$50K/YEAR +

76% of readers frequently purchase products or services from ads seen in *Mountain Xpress!\** 

# Special Issue Planner



### **JANUARY 2024**

- 03 **HUMOR ISSUE**
- 10 **Mountain Xpress**
- 17 Mountain Xpress
- 24 **Mountain Xpress**
- **WELLNESS ISSUE, PT. 1**



### **FEBRUARY 2024**

- 07 **WELLNESS ISSUE, PT. 2**
- Mountain Xpress
- 21 **Mountain Xpress**
- 28 **Mountain Xpress**



### **MARCH 2024**

- 06 **Mountain Xpress**
- 13 **KIDS ISSUE, PT. 1**
- 20 KIDS ISSUE, PT. 2
- **Mountain Xpress** 27



### **APRIL 2024**

- **SUSTAINABILITY SERIES** 03
- SUSTAINABILITY SERIES 10
- **17 SUSTAINABILITY SERIES**
- **SUSTAINABILITY SERIES** 24



### **MAY 2024**

- **Mountain Xpress** 01
- 08 **Mountain Xpress**
- **NONPROFIT ISSUE**
- 22 **Mountain Xpress**
- 29 **Mountain Xpress**



### **JUNE 2024**

- **Mountain Xpress** 05
- 12 **Mountain Xpress**
- **OPEN FOR BUSINESS ISSUE** 19
- 26 Mountain Xpress



# XOTESS PART ONE



### **AUGUST 2024**

**JULY 2024** 

03

10

17

24

31

- **Mountain Xpress**
- **Mountain Xpress** 14
- 21 **BEST OF WNC, PT. 1**

**VETERAN'S ISSUE** 

**BUSINESS-TO-BUSINESS** 

**Mountain Xpress** 

**Mountain Xpress** 

**Mountain Xpress** 

**BEST OF WNC, PT. 2** 



### SEPTEMBER 2024

- 04 **Mountain Xpress**
- 11 **Mountain Xpress**
- 18 Mountain Xpress
- 25 **Mountain Xpress**



### **OCTOBER 2024**

- 02 **Mountain Xpress**
- **WOMEN IN BUSINESS ISSUE**
- 16 Mountain Xpress
- 23 Mountain Xpress
- 30 Mountain Xpress



### **NOVEMBER 2024**

- 06 **Mountain Xpress**
- **NONPROFIT ISSUE** 13
- 20 Mountain Xpress
- Mountain Xpress 27



### **DECEMBER 2024**

- **GO LOCAL / SPECIALTY SHOPS** 04
- **SPIRIT ISSUE** 11
- 18 YEAR IN REVIEW
- 25 [No Issue]



# Annual Standalone Publicatons

**AVAILABLE AT 200+ LOCATIONS** 



### **EATS & DRINKS GUIDE**

Now in its 26th year, this is the go- to dining guide for those who seek the many treasures of the WNC dining scene.

Sales open Jan. 2024



# FIELD GUIDE TO ASHEVILLE

The insider's guide on what to do in Asheville and where to find it. Designed for tourists and visitors.

Sales open Dec. 2023

### **BEST OF WNC: POCKET GUIDE**

This is the handy, dandy pocket version of our annual Best of WNC Reader's poll. In this guide you'll find the best WNC has to offer in everything from yoga instructors and bakeries to dentists and craft breweries.

Sales open June 2024





This is the guide to Mountain Xpress' Give!Local project. Since its inception in 2015, this project—designed to promote endof-year giving—has helped to raise over \$1 million for local nonprofits!

Sales open Aug. 2024

### GO LOCAL GUIDE

This joint venture with Asheville Grown highlights the businesses who participate in the Go Local card program. Card-holders can invest in their communities and receive discounts when they patronize participating local businesses.

Sales open Sept. 2024



# **Print Ad Rates**

## (COST PER AD)

CAMPAIGN FREQUENCY	1-3x	4-9x	10x	13x	26x	39x	<b>52</b> x
DISCOUNT		6%	20%	25%	30%	35%	40%
SIZE							
Back Cover	\$2,550	\$2,397	\$2,040	\$1,913	\$1,785	\$1,658	\$1,530
Full Page	\$1,600	\$1,504	\$1,280	\$1,200	\$1,120	\$1,040	\$960
3/4 Page	\$1,280	\$1,203	\$1,024	\$960	\$896	\$832	\$768
Junior Page	\$1,120	\$1,053	\$896	\$840	\$784	\$728	\$672
1/2 Page	\$880	\$827	\$704	\$660	\$616	\$572	\$528
3/8 Page	\$752	\$707	\$602	\$564	\$526	\$489	\$451
1/4 Page	\$480	\$451	\$384	\$360	\$336	\$312	\$288
3/16 Page	\$400	\$376	\$320	\$300	\$280	\$260	\$240
1/8 Page	\$272	\$256	\$218	\$204	\$190	\$177	\$163
1/16 Page	\$160	\$150	\$128	\$120	\$112	\$104	\$96

Can choose Weekly/Consecutive or Bi-Weekly

# Placement

Ask your Marketing Associate for details.

Subject to space/layout availability.



### \$1400 Open Rate (per issue)

- Pricing refers to 4 tabs or fewer.
  Please call for pricing on larger inserts
- 26x or more, please call for discount
- 10% discount for nonprofit 501(c)(3) organizations

# Nonprofits

Advertisers able to document their nonprofit tax status qualify for special rates.

Ask your Marketing Associate for details.

# **Deadlines**

- Space Reservation and Art Submission Thursday, 3 p.m.
- Cancellations and Art Approval Friday, 3 p.m.
   After cancellation deadline, advertiser is liable for cost of contracted space.
- Prepay on all ads before we go to press.

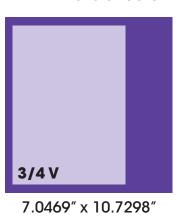


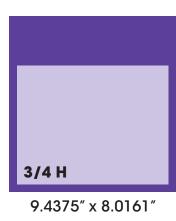
# Print Ad Sizes

S=Standard • V=vertical • H=horizontal

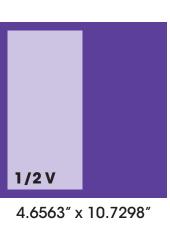


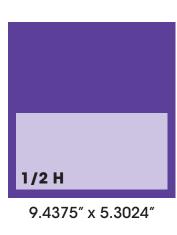


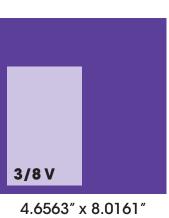


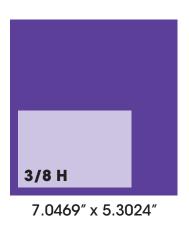


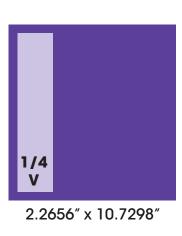


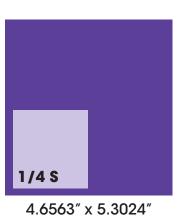


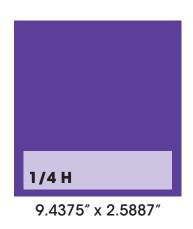






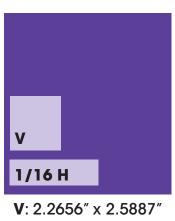






н 3/16 S

1/8 H **V**: 2.2656" x 5.3024"





**\$:** 4.6563" x 3.9456" **V:** 2.2656" x 8.0161" **H**: 7.0469" x 2.5887"

**H**: 4.6563" x 2.5887"

**H**: 4.6563" x 1.2318"

2.2656" x 1.2318"

# Be in the know wherever you go.

COMMUNITY NEWS, CULTURE, & EVENTS COVERAGE AT HOME AND ON-THE-GO

# Pageviews per month

208K+

# Traffic

DESKTOP: 44%
MOBILE: 53%
TABLET: 3%

# Sitewide Click-Thru



**AVG. CLICK-THRU RATE** 

# Digital Readership

FEMALE: 51% MALE: 49%

### AGE:

18-24: 14%

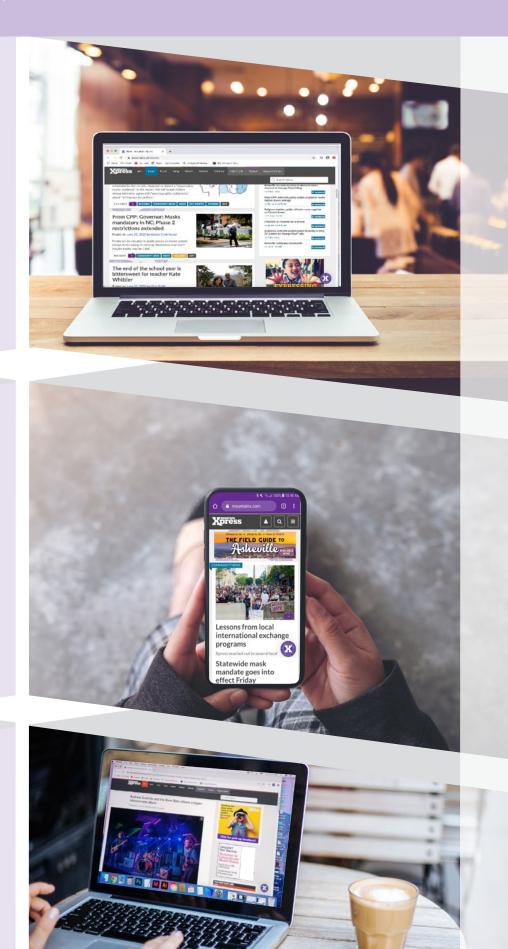
**25-34: 20%** 

35-44: 23%

**45-54: 17**%

**55-64: 15**%

**65+: 11%** 



WEB

# Local Matters Daily Newsletter

18,000+ Subscribers 40% Open Rate Choose your day of the week!

Mon-Fri

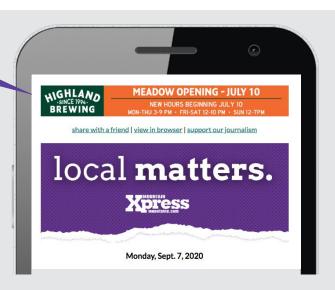
# **TOP LEADERBOARD**

# \$300/DAY

**Special: \$1000/5 days -**

# the full week

- Best Postition at the top of newsletter
- Live link
- 728 x 90 pixels



# SPONSORED PHOTO FEATURE

# \$250/DAY

 Premium slot in sponsored section of newsletter

# **Option A**

Includes headline (8 words), square photo (600 x 600 pixels, without writing), & description with link (up to 30 words)

# **Option B**

800 x 300 pixels



Contact us today! 828-251-1333 x 1 advertise@mountainx.com

Reservation and materials due by 12pm, two days prior to email date



# Digital Ad Rates

# Desktop & Tablet

	WHERE DISPLAYED	R.O.S.	SIZE (pixels)	PRICE
Leaderboard	In header [SOLD]	1	728 x 90	\$1000/week
Premium Box	Right side of page	1	300 x 250	\$1000/week
Standard Box	Right side of page, further down than the Premium Box	1	300 x 250	\$750/week
Box Roadblock	Right side of page, serving the Premium Box and Standard Box simultaneously	1	Two 300 x 250 ads	\$1500/week
Premium Banner	Every landing page	1	540 x 120	\$1000/week

# Mobile

•	WHERE DISPLAYED	R.O.S.	SIZE (pixels)	PRICE
Mobile Leaderboard	On header of mobile site	1	320 x 100	\$1000/week
Mobile Banner	In newsfeed of mobile site, above the Mobile Big Box		540 x 140	\$1000/week
Mobile Box	In newsfeed of mobile site	1	300 x 250	\$1000/week

# Newsletter

	WHERE DISPLAYED	R.O.S.	SIZE (pixels)	PRICE
Top Leaderboard	Top of newsletter		728 x 90	\$300/day \$1000/week
Sponsored Photo Feature	Premium slot in sponsored section of the newsletter		Option A: Photo (264 x 264) + short description Option B: 800 x 300 ad	\$250/day

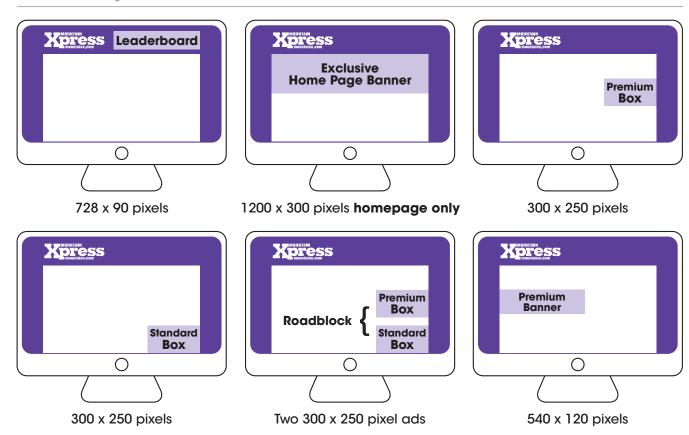
# **Calendar**

	WHERE DISPLAYED	R.O.S.	SIZE (pixels)	PRICE
Side Panel	Side panel of event calendar page		600 x 1000	\$325/week



# Digital Ad Sizes

# **Desktop & Tablet**



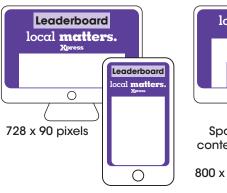
# Mobile

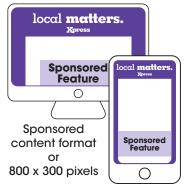


540 x 140 pixels

300 x 250 pixels

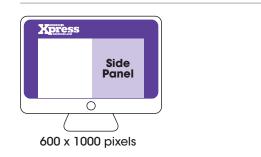
# **Newsletter**





# Calendar

320 x 100 pixels

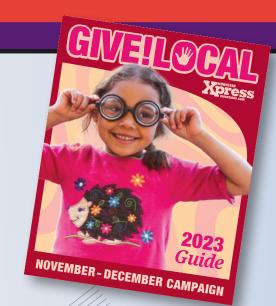


# GIVE! LOCAL

# Product Donations Needed

Since its launch in 2015, Mountain Xpress' Give!Local project has helped to raise over \$1,738,000 for nonprofits in the Asheville area!

Make your business a part of this worthy project and show your support by becoming a sponsor!



Everyone who donates \$25 to Give!Local recieves a

Coupon Voucher Book.

We need coupon offers to fill the book.



# We also need donations for thank you gifts:





# TIMOUNTAIN OUNTAIN DICESS mountainx.com

# **OUR MISSION**

To build community

by serving an engaged,
thoughtful constituency at the
local level – where the impact
of citizen action is greatest.
We report on local events,
regional issues and the area's
vibrant arts-and-culture scene –
independently, fairly
and in-depth.

We partner with the community to create an ongoing civic dialogue.
We offer exceptional and affordable media opportunities for local businesses, professionals and nonprofit groups to promote their offerings to the community.

# Support Free and Local Journalism

Please pitch in to keep Xpress strong.



"Honest local journalism is fundamental to democracy."

- Jim Samsel

Become a member at SupportMountainX.com

Serving WNC since 1994



